

How Cognitive Outsourcing Supports Strategic Supplier Management

As strategic supplier relationships become increasingly important, companies can leverage technology to make outsourcing relationships leaner, more profitable, and more advantageous.



It's vital to define a **co-management relationship** via a **data foundation** that supports quantitative analysis of performance with clear performance metrics.

Enlist a sophisticated, proven tool that automates the outsourcing governance function.



Technical tool will accomplish six critical requirements for successful cognitive outsourcing governance:

- 1** Ensures accurate and automated data is captured to gain visibility into outsourced team operations 
- 2** Captures data that is highly accurate and can be used to create benchmarks, SLAs, and metrics to run governance 
- 3** Creates a data-driven engagement and governance model 
- 4** Ensures there is real-time visibility into activities to predict the outcome/deliverables 
- 5** Links data captured back to current metrics and SLA in contracts 
- 6** Frees up governance team resources to focus on increasing value from its outsourcing engagements 

Technology-enabled outsourcing makes every outsourcing relationship a strategic supplier relationship thanks to transparency and objective data.



Sapience is the only technical tool on the market that addresses all the outsourcing governance requirements for success.

Sapience Analytics, a US-based corporation, is a market leader in people analytics, and provides a unique enterprise workforce analytics and efficiency solution. This solution truly moves the needle on business profitability by powering a 20-30% increase in organization productivity while improving employee engagement and wellness.

Sapience delivers unprecedented visibility into work patterns and behavior in an organization, and is used by leaders of over 90 major customers across 18 countries to make better informed decisions and improve operating efficiencies across their enterprises. Sapience focuses on helping companies achieve improved efficiencies for staffing, workload optimization, process improvement, robotic process automation, software utilization audit, and outsourcing governance.

Sapience is the recipient of several industry awards for its innovative product and fast growth, including Dun & Bradstreet, Frost & Sullivan, TiE50 - Bay area, NASSCOM, and IDG Channel World.

Read more about our Outsourcing Governance Solution at:
<https://www.sapience.net/people-analytics-outsourcing-governance-software-tool>